

### TERM SHEET (Annex A)

**Buyer's Name** : **SAMPLE COMPUTATION**  
 Buyer's TIN : required  
 Address : Davao City  
 Contact No. : 032...  
 Date : February 4, 2021

#### Details

Unit No	Level	Unit description	List Price
1518	15th Floor	1BR - C2   NW   B   45.5 sqm.	4,952,976.85

**4,952,976.85**

#### A. Computations ( 10% DP so 24 months @ 0% interest )

List Price: **4,952,976.85**

---

**4,952,976.85**

---

**4,952,976.85**

Additional charges:

Transfer & Registration charges 396,238.15

Total charges : 396,238.15

**TOTAL CONTRACT PRICE : 5,349,215.00**

#### B. Payment Terms

**Reservation Fee** **10,000.00**  
 Reservation Date: February 4, 2021

**10% Downpayment** **487,200.00**  
 spread over 24 months @ 20,300.00 per month

starting from : March 4, 2021  
 up to : February 4, 2023

**90% Balance shall be paid in CASH / Bank financing** **4,455,776.85**  
 before move-in or upon turnover of the unit whichever is earlier

Monthly Amortization:		
* monthly amortization @ 6.5% fixed rate for 3 years.		136,565.12
* monthly amortization @ 6.88% fixed rate for 5 years.		87,977.67
* monthly amortization @ 8.5% fixed rate for 10 years.		55,245.26
* monthly amortization @ 11% fixed rate for 15 years.		50,644.22
* monthly amortization @ 11.5% fixed rate for 20 years.		47,517.72

**Transfer & Registration charges** **396,238.15**  
 before move-in or upon turnover of the unit whichever is earlier

**TOTAL PAYMENTS : 5,349,215.00**

#### Notes: v0314\_E | 15/84/24 Feb. 2021 Promo

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 **Yuson Excellence Soberano Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to **Yuson Excellence Soberano Inc.**,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.,
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
<b>Filipino D. Paular</b>	<b>Adorah Y. Ouano</b>	<b>Marie Rose C. Yulo</b>	<b>Jose Franco B. Soberano</b>	<b>Sample Computation</b>
Admin Staff	Admin Supervisor	AVP - Sales & Mktg.	COO	<b>Buyer</b>